

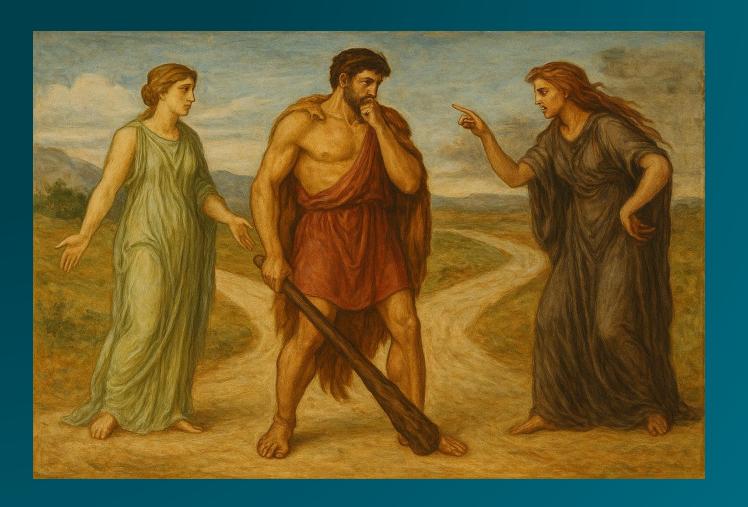
# Connected by design Standards break down borders

Hercules Christodoulakis
Product Manager
Printec Group of Companies





# History as a guide for the future



# **O 1** Get to know us

# **Agenda**

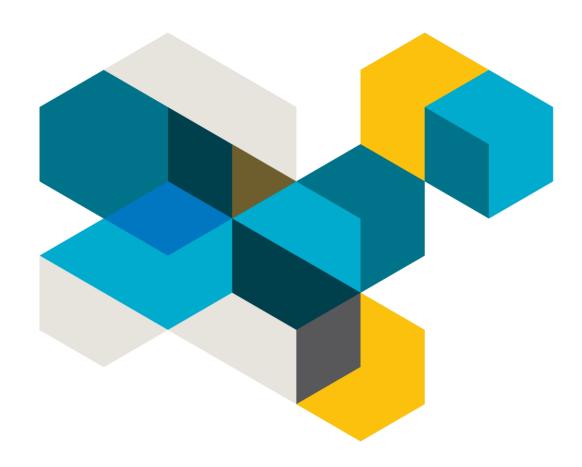
The challenge



The path of Virtue

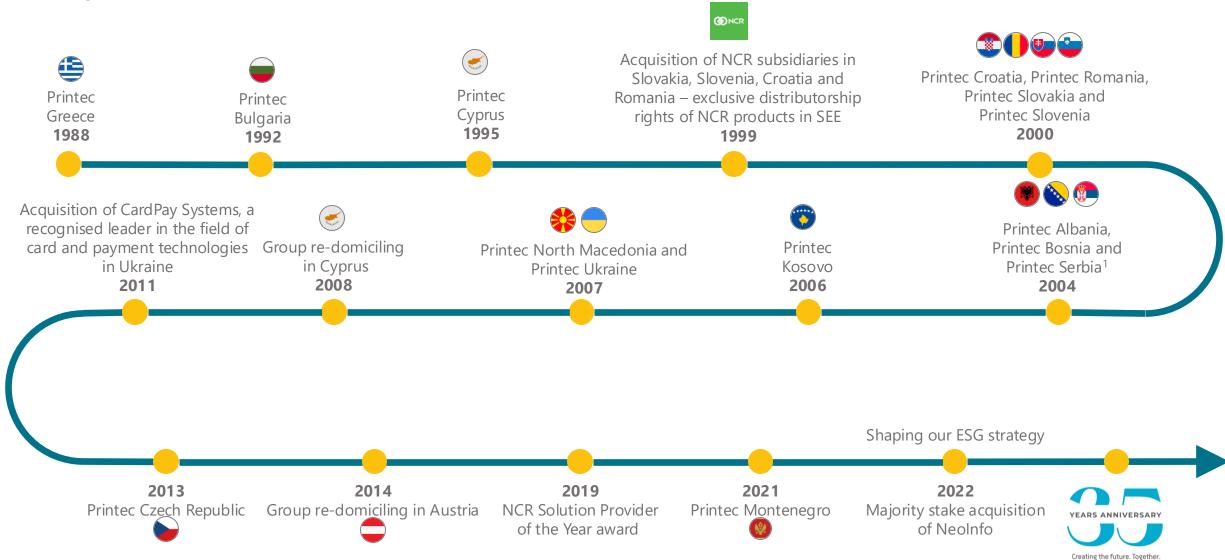


# Get to know us





### 35+ years of business



### **Office locations**



























Serbia

Slovakia

Slovenia

Ukraine





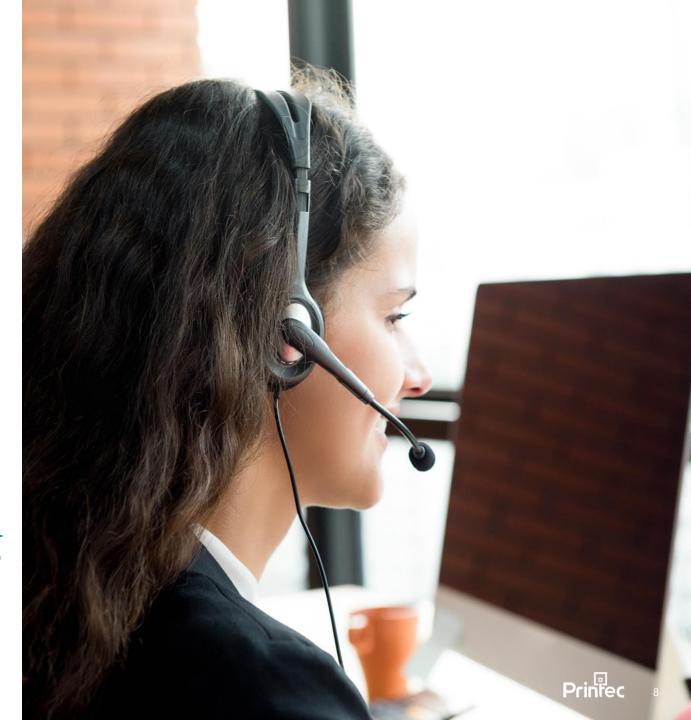
### **Our business solutions**

Self Service	Automation & Optimisation	Payments	Security & Compliance
<ul> <li>ATM</li> <li>Self-Checkout</li> <li>Vending Machine Toolset</li> <li>Payment Kiosk</li> <li>Bank Kiosk</li> <li>Pharma Robotic Kiosk</li> <li>EV-Charging</li> </ul>	<ul> <li>Robot Sorting</li> <li>Point of Sale Solution</li> <li>Click &amp; Collect</li> <li>Cash solutions and Smart Safes</li> <li>Backoffice &amp; Coin Handling</li> </ul>	• EFT-POS Terminals, PinPads & Key Injection Facilities	<ul> <li>Physical Security</li> <li>Hardware Security Modules</li> </ul>
<ul> <li>ATM &amp; Devices Monitoring</li> <li>Self Service Software Solution</li> <li>Telemetry</li> </ul>	<ul> <li>E-signature &amp; Document         Management</li> <li>Digital Signage &amp; Smart Queueing</li> <li>Digital Onboarding</li> <li>Cash Management &amp; Optimization</li> <li>Smart electronic cash register</li> </ul>	<ul> <li>Payment Facilitation</li> <li>Fleet &amp; Closed-loop Card Platform</li> <li>POS Monitoring and merchant portal</li> <li>Android Payment Platform</li> <li>Transaction Analytics &amp; Monitoring</li> <li>Terminal Management System</li> </ul>	<ul> <li>Compliance Solutions</li> <li>Omni-channel Financial Crime         Management Tool</li> <li>Data Integrity &amp; Reconciliation</li> <li>Chargeable Dispute Management</li> </ul>

### **Our Customer Services**

- On-site customer support
- Help desk support
- Installation services
- Spare parts management
- Managed services
- Lab repairs for equipment and parts
- Training our people for field support

With more than 500 specialized repair and maintenance engineers and support specialists in a wide network of 100+ service points, our customer services provide high-quality services in an unparalleled geographical footprint



### **Our Professional Services**



Software development



Consulting services

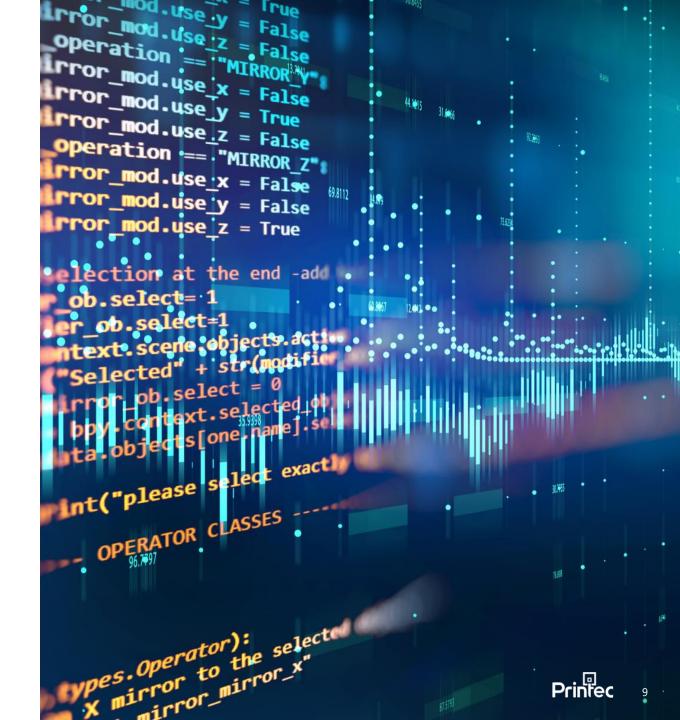


Project management



Software support and maintenance

With more than 120 experienced professionals, we help customers develop innovative products transform their businesses and gain even more value from their investment decisions



# Long term partnerships with the strongest technology providers

Over the years, we've built and maintained lasting partnerships with companies that share our values and goals.

Here are just a few of the many partners who have been instrumental in our journey.

























# The challenge



### bizwire: The all-in-one payments platform



Transactions made easy

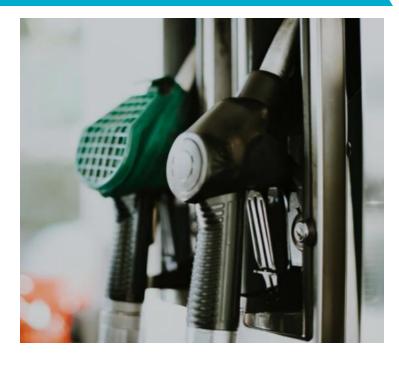
Our Bizwire solution is a 'One Stop Shop' solution providing all the necessary functionality to clients to fulfill their needs.

Leading petrol companies use our platform for account management, card issuing, acquiring, switching and B2B online monitoring.

With our solution all transactions are easy, fast and secure. Access to data happens real time, while processing and reporting becomes a matter of seconds, fulfil

#### **Product information**

- Modular architecture, easy integration
- Secure processing
- Guaranteed high availability
- Supports: Multicurrency, multilanguage, contact and contactless EMV cards, cashback, pre-authorization, e-receipts, online transactions review



#### **Benefits**



- One stop shop including terminal leasing, payment application provision, transaction switching to the preferred acquirer(s) and major payment networks
- Cross-border acquiring support, eliminating need for local certification
- Merchant portal for quasi-online transaction review
- Multi-language localization of payment application
- Local language merchant helpdesk
- Reliable customer support with selectable SLA levels

Merchant & Customer Card Terminal Account Issuing Management management Transaction Transaction e-Statements Authorization Settlement & switching B2B Costumer Driver Customer Credit & Merchant Mobile Application Control Portals

### **Bizwire modules**

### **Card Issuers**

















































# **Other Partners**

















+ various other local partners



# The path of Virtue



### History as a guide for the future



# **IFSF Standards**

#### **Introduction IFSF Standards**

IFSF Glossary

### **Payment and Loyalty standards**

Standard for POS to EPS Interface

Standard for POS to FEP Interface

Standard for Host-to-Host Interface

Standard for Issuing EMV Based Fuel Cards

Security Standard

Key Management Standard

#### Forecourt standards

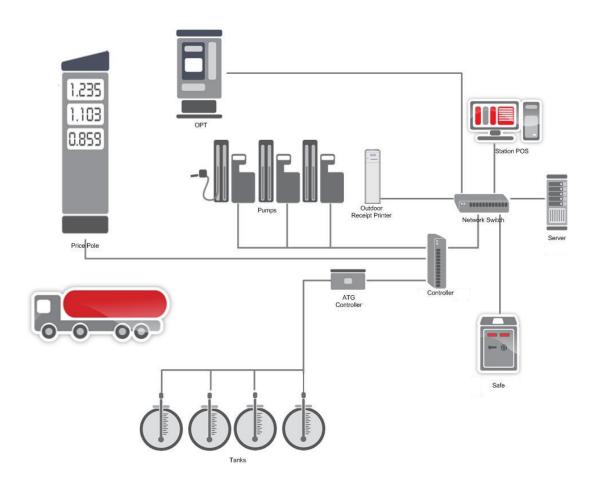
Dispenser Standard

Price Pole Standard

Tank Level Gauge Standard

POS to FDC Application Interface Standard

### **Forecourt standards**



Dispenser Standard

Price Pole Standard

Tank Level Gauge Standard

POS to FDC Application Interface Standard

### **Payment and Loyalty standards**



Standard for POS to EPS Interface Standard for POS to FEP Interface Standard for Host-to-Host Interface Standard for Issuing EMV Based Fuel Cards Security Standard Key Management Standard

# Bizwire platform – A success story



### Global

Providing Services in 21 countries

Deployment in 17+ petrol companies

Installations in 5.000+ petrol stations

Global support

Multiple languages, currencies, time zones



### **Payments**

Local Fleet Cards

EuroShell

AS24

Routex

DKV

UTA

Eurowag

IDS/Q8

E100

Smartdiesel

IQ

DTS

Woelfl Logpay

TFC (in progress)



### **Scalability & Performance**

From S to XXL

Online 24/7/365

500,000+ cards

9,000+ POS authorizing transactions daily

B2B WEB portal for 20.000+ customers



#### **Omni Channel**

POS

OPT's

Mobile / Web



### **Certifications**

ISO 9001:2015

ISO 27001-1:2013

ISO 20000-1:2011

**IFSF Technical Associate Member** 











# THANK YOU TO OUR SPONSORS

**DINNER SPONSOR** 

**PLATINUM SPONSOR** 

**PLATINUM SPONSOR** 

**GOLD SPONSOR** 







